

The Iowa Quarter Horse Association meeting was held at The Bluff, Van Meter, IA on November 29, 2016. The meeting was called to order by Debra Donnelly at 6:49 pm. Debra Donnelly asked for a roll call with the following in attendance: Debra Donnelly, President; Colleen Conrad, Vice President, Jeanine Lowry, Secretary-Treasurer; Lara Yungclas, District #1; Brian Hamrick, District #2; Jennifer Sheriff, District #3; Kim Strong, District #4; Jackie Kincaid, District #5; Marlys Adkins, District #6; Rosalie Carlson, District #7; Directors at Large: Sara Heeley, JR Reichert & Darla Merwald. Absent were Brian Hamrick, District #2; Directors at Large: Janelle Ward Schaefer; Butch Hammer, Director Emeritus. Guests were Bill Horton, Jennifer Horton, Missy Merwald, and Dean Adkins.

Minutes of October 4, 2016: Corrections to the minutes, Under By-Law Changes; the wording after Lara Yungclas should be to accept. Motion by Rosalie Carlson to approve the minutes; 2nd by Lara Yungclas. Motion carried unanimously.

Finances presented by Jennifer Sheriff as follows: Union State Bank - \$18,768.72; US Bank, Sibley \$13,631.11; Wells Fargo Operating Checking - \$95,900.24; Wells Fargo Operating Savings - \$18,296.42; Wells Fargo Breeders - \$28,223.93; Wells Fargo Breeders Savings \$58,611.37. CD's: 3 yr old WP 2017 - \$2,516.05 Wells Fargo Futurity (9782) - \$3,653.97; Wells Fargo Futurity Savings - \$150.18; Wells Fargo IQHA Amateur Committee - \$8,325.57; Wells Fargo IQHA Amateur Committee Savings - \$3000.67; Wells Fargo IQHYA Dollars For Scholars - \$20287.88; Wells Fargo 2016 Breeders Auction Savings - \$57,561.12. District #1 - no report; District #2 - no report; District #3 - \$7631.08; District #4 - \$2,848.00; District #5 - \$4,972.15; District #6 - \$17,085.52; District #7 - no report; District #8 - no report. IQHYA - Wells Fargo \$17,439.65; Green Belt \$5711.55 and \$8,000 in CD at Wells Fargo. Motion by Colleen Conrad to approve the financial reports; 2nd by Jackie Kincaid. Motion carried. Not voting - Jennifer Sheriff.

District Reports:

District #1 - Lara Yungclas reported no new news.

District #3 - Jennifer Sheriff reported there will be a District meeting Dec 12 or 13th which is their election night

District #4 - Kim Strong reported no new news.

District #5 - Jackie Kincaid reported they will be having a meeting Dec 13th with is their election night

District #6 - Marlys Adkins reported they will be having a meeting Dec 11th or the 18th

District #7 - Rosalie Carlson reported they will be having a meeting Dec 16th which is their election night

Committee Reports:

Amateur Committee:

Missy Merwald reported the amateurs are planning on doing the silent auction at the banquet.

Awards:

Jackie reported that they have had a positive response to the new selection of awards. We are waiting on about 30 people to get their forms turned in.

Banquet:

Kim Strong, Banquet Committee Chairman reported; we are working on putting a program together for the banquet. We are putting together a big assortment of giveaway prizes. Reservations have already been coming in. We are also still looking for more photos, if you have photos please submit photos to 2016iqhabanquet@gmail.com. We are also still looking for more sponsors. We will be having activities

this year and no entertainment. Also as a benefit to being a member there is a reduced cost on the tickets as well as IQHA paying for gratuities, taxes and incidentals.

Youth:

Jennifer Horton reported, one of our teams that participated in the NYATT team competition at Congress, received 5th place. IQHYA member, Erica Mehlhaus from Boone, won the \$3,000 scholarship at the AQHYA Racing Experience. Emma Schaffer is still in the hospital and we are all concerned about her health and hope she gets better soon.

Magazine:

Jennifer Horton, editor, reported, she had received feedback that the 3 issues were well received and liked better than the two issues we did last year. High Point ads will need to be picture and a story and class winners will have their picture in the directory again this year. The Awards committee will email all winners asking for the pictures to be send to Jenifer and to the Awards committee to use at the banquet.

Old Business:

Saddle/TV Raffle:

We have sold \$2100.00 in ticket sales, our goal is to sell \$5000. All board members are reminded that they need to get tickets sold. Tickets can be obtained from Jennifer Sheriff. The board would like to award any youth that sells the most tickets a \$50 prize. We will also have IQHA sweatshirts for sale at the annual meeting.

Futurity and Show:

Futurity Show P&L; There was a lot of discussion on, stalls the numbers were up this year from last year. Over all the show was profitable. We discussed the increases in show expenses for 2017 as the State Fairgrounds is rising all of their prices which would affect our bottom line. Also the Paint Horse World show changing date will effect this show's numbers and entry money. Options were discussed with lots of ideas suggested, such as moving to a new location, move to pavilion, change to a split combine, change dates, and work on getting more sponsors. This was tabled until a later meeting.

Open and Non-Pro performance Futurity:

It was discussed to whether to keep having the Open and Non-Pro. Most of our entries come from those that enter at the show. In 2016 IQHA put money in for the paybacks, and we need it to start funding itself. It was discussed to change the early Fees and entries at the show. It was decided to keep doing the buckles in 2017. Colleen Conrad motioned to change the fees on or before July 1st to \$100 and July 2nd to the day of the show to \$200 and continue to payout 1-6th places, 2nd by JR Reichert. Motion carried unanimously. Amateurs will discuss at their meeting in January if they are willing to run the Non Pro and sponsor the buckles and the added money for paybacks.

Breeders Futurity:

Changed to the 2017 Online Bidding Terms and Conditions; It was suggested to change the credit card service fee from 3% to 4% due to an increase to IQHA to run the credit cards. One change in the wording under #2 Stallion owners to reflect the change approved at a previously meeting. Also changing the wording on #4 that the purchaser of stallion fee will be charged for an IQHA membership fee if not a current member.

Nomination and Entry Fees; It is suggested to change the entry fee from \$50 to \$75 postmarked on or before July 1st, \$150 postmarked on or before August 2nd, \$250 postmarked on or before September 2nd.

It is suggested to add a sustaining/carryover fee and a carryover form with the following fees

Weanling, postmarked on or before December 1st \$50, postmarked on or before December 31st \$100.

Yearling, postmarked on or before December 1st \$50, postmarked on or before December 31st \$100.

Two year old postmarked on or before December 1st \$50, postmarked on or before December 31st \$100. Three year old all nominations/sustaining payments must be paid from previous years, then three year olds are only required to pay entry fees and a late fee to show.

There was a lot of discussion on running AQHA classes concurrently with futurity classes as part of the entry fee. It was decided to run the breeders classes concurrently with AQHA Classes. Colleen Conrad moved to have Jennifer Sheriff email all the proposed changes and forms to the board members and the board will vote on the changes, 2nd by Rosalie Carlson. Motion carried unanimously.

Youth Finance:

Debra Donnelly asked Jennifer Horton to report to the board about the decision to move \$8,000 into a CD when it was our understanding that it was voted on in January to move \$10,000 into a CD. Jennifer Horton stated that the IQHYA executive board decided to move only \$8,000 because of concerns on what their upcoming expenses would be due to an increase in the number of year end awards. The board would like the rest of the money to be moved to the Wells Fargo Account. One reason is that there was outstanding checks in that account. Rosalie Carlson stated that she and Darla Merwald, board liaisons to IQHYA, were to be informed of any meetings in the future especially since she did not know anything about this meeting.

June Denison Show:

Rosalie Carlson had some concerns about proceeding with the show planning without a District #8 Director. It was suggested that if we cannot find someone to run District #8 a member of the board would help with this show. Rosalie Carlson does need to move forward with the planning of this show.

District #8 Vacancy

Due to there not being a lot of interest from District #8 in finding a director, there was some discussion about looking at changing the District lines. Debra Donnelly presented a suggestion from Don Clark changing from eight districts to four district. If we are going to change the Districts and that a bylaw change would have to be voted on at our annual meeting. After a lot of discussion it was decided to have Rosalie Carlson email options for changing the districts by counties and Jeanine Lowry will provide the number of members in each county and this will be emailed to the board to vote on. Rosalie Carlson moved to vote on the boards proposed changes to the District Map at the annual meeting, 2nd by Lara Yungclas, Motion carried unanimously.

New Business:

Mayflower:

There was discussion on who was going to be chairman of this committee. It was decided that Jennifer Sheriff, would be the Chair and Co-Chairs are Sara Heeley, Jeanine Lowry, Debra Donnelly, and Jackie Kincaid. Sara Heeley is taking stall reservation and doing stall chart, Kim Strong is going to hire ring stewards and arrange accommodations, Colleen Conrad and Sara Heeley are contacting award vendors, take bids and ordering awards, Darla Merwald is going to contact and get vendors and invoice and collect from vendors. Jeanine Lowry will be work on Trial patterns, coordinate trail setup, poles and help; we will need two people to rake. She will also do online promos for the show. There was a lot of discussion about the increases on the rental of the State Fairgrounds and how that would impact the revenue of the show and what will need to be done to make sure the show stays profitable. After some discussion it was suggested to keep the stalls at \$150 on or before April 1st and \$175 after April 1st. It was also suggested to change the entry fees from \$175 plus the office charge of \$15 or \$190. It was decided raise the entry fee to \$250 in 2017. This is only a \$60 increase or \$10 per judge. Lara Yungclas moved to change the entry fee to \$250 in 2017, 2nd by Sara Heeley. Motion carried unanimously.

Magazine:

There was some discussion about the magazine. There has been a lot of good things said about going to the three issues over the two issues we had in 2015. The cost to the association is approximately \$20 per membership for the three issues and the directory. Jennifer Horton stated that she is doing as cheap as she can, she is not charging for type setting and going to a cheaper paper would not change the cost very much. Rates will stay the same as 2016 for 2017. Rosalie Carlson moved to keep the three issues and the directory the same in 2017 as it was in 2016, 2nd by Lara Yungclas. Motion carried unanimously.

Youth Sportsmanship award:

Debra Donnelly read a letter from Ellyn Johnson about the Jerry Thompson Youth Sportsmanship Award. This award was established in about 1993 and named for Jerry Thompson. Ellyn Johnson is asking that the award name be changed. Ellyn Johnson talked to the Thompson family and they have no objection to retiring Jerry's name from the award. It is proposed to change the name from the Jerry Thompson Youth Sportsmanship Award to the Connie Oliphant Youth Sportsmanship Award. JR Reichert moved to change the name to the Connie Oliphant Youth Sportsmanship Award, 2nd Darla Merwald. Motion carried unanimously.

Stallion Auction:

We are getting stallions in for the 2017 stallion auction, approximately 30 stallions. The auction bidding opens Jan 20th and with the new website there will be staggering of end times. We will have much more control over how it is going to work.

Financial Manager Position:

Jennifer Sheriff, reported on what she did in this position for 2016 for \$850 a month and said she would no longer do it and not for the current fee, because it was a lot of work with the big shows and takes a lot of hours. She read all the duties she was doing for this position. She was thinking of giving up the position and if anyone else wants to do this is welcome to come forward. There was some discussion about how many hours this job takes. Debra Donnelly also suggested that the position be put out for bids before making a decision. It was suggested that we have someone that knows about horse shows. Debra Donnelly reminded the board that an evaluation needs to be done before any raise in pay can be recommended. Rosalie mentioned we are evaluating here and Sara Heeley said she is happy with the job she is doing. Sara Heeley motioned to give Jennifer Sheriff a raise to \$1,200 a month starting Jan 2017, 2nd by Rosalie Carlson. Motion carried. Not voting Jennifer Sheriff, Colleen Conrad and Jeanine Lowry.

Board went into closed session.

Board come out of closed session.

Rosalie Carlson brought information on an open National Director position in case anyone was interested in looking at it.

Next meeting: Jan 13, 2016 (Friday) at 7 pm Airport Holiday Inn Des Moines

Motion to adjourn by Lara Yungclas. Seconded by Marlys Adkins. Motion carried unanimously.

President, Debra Donnelly adjourned the meeting at 12:03 AM